



## “NEWSLETTER”

March 2011

### President's Address:

February's education program “The Repurposing of Used Equipment” included an interesting history of the used equipment market in healthcare. I remember the days when we wondered if any of the vendors calling us weekly, interested in buying our used monitors and imaging equipment, were actually going to show up and pick up the merchandise. As our speaker, Phil Jacobus, President of DotMed.com Inc pointed out, the internet changed the game. We no longer have to wonder about the people we do business with; we simply have to Google them.....

Is it worth your time? Recently, I was asked if I was interested in selling a couple of pieces of equipment we were replacing. The contractor preparing the space and handling the new install had offered to remove the equipment for a mere \$10,000. Three weeks later we had both pieces of equipment removed and sold through DotMed.com. Some days we save a lot of money. Some days we save a little money. Some days, it's just feeling good about what you did that day.

Our next meeting is scheduled to be held on April 13<sup>th</sup> at the Kenilworth Inn. It will be a presentation on The Future of Print Management in Healthcare. I look forward to seeing you there.

Thank you for your continued support of HMMS-NJ.

Steve Faup  
President, HMMS-NJ



Pictured below from left to right Phil Jacobus, President DotMed.com Inc, Chris Vorhees, HMMS-NJ Board member, Mark Colavecchio, DotMed.com Inc and Patrick Stewart, HMMS-NJ Board member. HMMS-NJ members networking prior to the presentation.



**Update by Patrick Stewart, Vice President of Communications:**

Please look for an HS-NJ web site make over coming soon.  
April Program content will cover “Future of Print Management in Healthcare”.  
Our May program will Feature “Supply Chain in the Surgical Suite”.  
Our June date is still open. We encourage your suggestions for program content, and the HMMS-NJ board will receive proposals for potential speakers.

**Update by Jean DeFino, Vice President of Correspondence:**

**AHRMM11 Registration is Now Open!**

Take the lead in the healthcare supply chain revolution and join us in Boston, Massachusetts, August 7-10, 2011, at [AHRMM11 Annual Conference & Exhibition](#) to stay informed of the latest information on the healthcare supply chain trends and practices, to connect with colleagues from across the industry, and to partner with reputable exhibitors bringing the latest products and technology solutions to AHRMM's ever-expanding show.

**Take advantage of early bird savings by registering before May 20, 2011 and save \$200!**

Visit [www.ahrmm11.org](http://www.ahrmm11.org) for Justification Toolkit to show the value of participating in AHRMM11 and secure the funds to attend. Browse the website to view detailed events and learning labs schedule, find important exhibit and travel information, learn about the 15th Annual Golf Tournament, and much more

**Educational and Special Events update by Ned McDowell, Vice President of Education:**

**CMRP Review Course Coming to You!**

Are you eligible, have you wanted to obtain this certification but wished there was a way you didn't have to do it on your own? Well the time is now, NJ HMMS will be running 4 nights of classes this spring, a class will be held on different subject areas approximately every two weeks. Don't miss this great opportunity, full dates and location will be released by separate email, space will be limited to approximately 20 students, so don't let this opportunity pass you by!

**Benefits of CMRP certification**

The purpose of the CMRP (Certified Materials & Resource Professional) certification is to provide a recognized national standard or acknowledgement of requisite knowledge among materials management professionals. The certification process encourages personal and professional growth and is a way to recognize qualified professionals. Because a CMRP certification is an acknowledgement of a high level of expertise, a

CMRP-certified candidate will most often have an advantage over a non-certified candidate in issues of hiring and selection, merit increases, and promotion.

## About CMRP certification

The CMRP certification process is governed by a board of directors affiliated with the American Hospital Association (AHA). More specifically, the Certified Materials & Resource Professional Certification Program Committee assures that certification meets the high standards required of the profession. Led by one of AHRMM's representatives to the board of directors, this committee is composed of subject-matter experts who are responsible for developing examination specifications; constructing new editions of the certification examination; and establishing passing standards for the examination.

## CMRP eligibility

To be eligible for the CMRP examination, a candidate must fulfill one of the following requirements for education or work experience:

- Baccalaureate degree plus three years of associated healthcare resource and materials management\* experience.
- Associate degree or equivalent plus five years of associated healthcare resource and materials management" experience.
- High school diploma or equivalent plus seven years of associated healthcare resource and materials management\* experience.
- Associated healthcare resource and materials management includes persons who are involved in the materials functions of health care facilities or are active in the healthcare materials supply chain; including manufacturers, vendors, distributors, consultants, and employees of group purchasing organizations.

Any questions please contact [ned.mcdowell@monoc.org](mailto:ned.mcdowell@monoc.org).