



# NEWSLETTER December 2018

## AHRMM NEWS

### Local AHRMM Chapter News Is Now Available

Chapter news [is now available](#) and full of valuable networking and educational events, many of which are approved to offer continuing education credits. Read more about the work being done by members of the AHRMM affiliated chapters and join them for your own professional advancement.

Find chapters [in your area](#) to start connecting with your peers and attending local meetings.

## FEATURED MEMBER BENEFIT

### **On-Demand: The Top Ten Leadership Traits to Lead the Way**

Learn how supply chain professionals and suppliers at health care organizations can achieve optimized operating conditions. Cost: Free for AHRMM members!

*Always Free For AHRMM Members!*

### **On-Demand: Managing the C-Suite to Attain Supply Chain Goals**

C-suite level buy-in is necessary for mission-critical tasks, but the right approach is needed to get and keep their attention.

**Jean DeFino VP of Correspondence DECEMBER 2018**

**Patrick Stewart**

**VP of Communications**

**- AHRMM -**



Healthcare Materials Management Society of NJ and **Cardinal Health** present  
**The Direct Supply Chain - Is There A Better Way?**

And Annual Toys for Tots Collection! As part of this holiday meeting, please bring an unwrapped toy for our annual Toys for Tots collection December 12, 2018 5pm - 8pm At the Holiday Inn in Clark, NJ.

About This Program: Today, hundreds of manufacturers ship direct to your hospital creating thousands of individual shipments and a complex supply chain to say the least. Our speaker will introduce you to a new logistics model that simplifies your receiving, storage, and put-away process while reducing your operational expenses and lowering your total supply costs.

From this session you will learn:

- The current pain points associated with direct shipments
- How a Provider 3PL model can reduce operational expenses associated with direct shipments
- How a Provider 3PL model can improve service to your clinical departments
- How a Provider 3PL model can reduce your unit pricing and total delivered costs

About the Speaker

Paul Farnin, Director, Supply Chain Solutions Cardinal Health

Paul Farnin is Director of Supply Chain Solutions for Cardinal Health, a global health care services company that improves the cost-effectiveness of health care. He is responsible for new business development and leadership of the company's Supply Chain Solutions service offerings. These solutions include ValueLink, Cardinal Health's Logical Unit of Measure Program, consulting services for CSC and 3PL services for Providers.

Paul has more than 30 years of experience providing leadership to hospitals and health care systems. He began his career at Cardinal Health in 1987 when he was hired as a Distribution Sales Representative and has subsequently served in positions of progressive responsibility in Sales Leadership, Operations, New Business Development and Marketing. His full understanding of the primary importance of patient care and the critical nature of quality to health care systems has enabled him to successfully achieve material efficiencies and deliver cost savings through collaborative efforts and goal setting with hospital and supplier partners.

Paul graduated from Michigan State University with a bachelor's degree in Business Marketing. He and his wife Lisa, and their two children live in Doylestown, PA and are

active in Cancer Support Community at Gilda's Club, an organization dedicated to providing support, education and hope to people affected by cancer.

#### About the Sponsor

Cardinal Health is a Fortune 500 company providing clinically-proven medical products, pharmaceuticals, and solutions to enhance supply chain efficiency from the hospital facility to home. Cardinal offers almost 100 years experience and ~50,000 employees in nearly 60 countries in addition to scale and a focused approach. It provides customers with solutions in regards to logistics, products, business needs, and the patient. Cardinal has received an array of rewards and recognition including 100 Best Companies, 50 Out Front Best Places for Women & Diverse Managers to Work, and Corporate 101: America's Most Admired Corporations for Supplier Diversity among many others. From wound dressings, glove, and bath safety, to durable medical equipment and nuclear medicine, to distribution and operational solutions, Cardinal Health brings scaled solutions that help its customers thrive in a changing world.

Continuing Education Units (CEUs): Credits will be applied for by HMMS-NJ and be sent to all attendees requesting them.

#### Neighboring Chapter events



Please see our neighbor in Philadelphia, SEPAC events

<https://sepacinc.wildapricot.org/event-2920759>



HealthCare Resource Management  
Association of New York  
HCRMA NY AHRMM / Chapter of New York

Wealth of information and resources from our neighboring AHRMM chapter in NY

<https://www.hcrma-ny.com/resources>





**Very well attended, very generous group of Healthcare professionals.**

Patrick Stewart VP Communications for HMMS-NJ



**CQO: The Future  
of Healthcare  
Supply Chain**